SPECIAL APPAREL IN FAVOR THROUGH BEING STYLISH.

Heavy, Homely Leathers Replaced by Light Kid, Designed by Paris Medistes Summer Suits That Deceive the Fye and Surprise the Hand—Field Broadens

Special automobile clothing is coming into

Special automobile clothing is coming into general use again, but it is of a new variety which indicates an interesting evolution that has been in progress.

A couple of years ago the apparel chiefly offered for automobilists was of rough, heavy leather or furs. It was cumbersome and tiresome to carry and caused considerable ridicule. Because of its unsightliness and unsuitability many gave up altogether the wearing of special dress for motoring, excepting cap and gloves and goggles. Then the cepting cap and gloves and goggies. Then the clothing manufacturers busied themselves

with reform, and the evolution in materials, make and styles began.

It was found that it was not necessary for automobile clothing to be ugly in order to be serviceable. Thin, soft, finely cured and flexible kid was substituted for the heavier leashers. Expert designers were set to work leathers. Expert designers were set to work turning out garments of fashionable cut and they were made up in a great variety of shades and styles. The French were first in the field with a lot of novelties for men's wear in fur and leather and other waterproof material and about a year ago the movement toward refinement received fresh impetus through the introduction of Scandinavian leathers and furs, which are unusually soft and delicate in texture, owing to peculiar processes in curing. These Scandinavian goods and the improved French products, made leather apparel possible for women. Coats, cloaks, skirts and hats are now being made of kid that are windproof and water-proof and dustproof and yet which a few steps away do not look at all like leather. The winning virtue of them, however, is their lightness. The idea of a leather jacket is one of heaviness and stiffness and is repulsive to most women, but as soon as one of the latest styles in these goods is picked up in the hand there is a shock of surprise and an

instantaneous conversion.

These dainty leather goods are now being made up in garments designed by the most famous Parislan modistes and in every variety of color, with pipings and trimmings in leathers of different colors, so that a woman may sit in a motor car clad imperviously 5 leather and yet have the appearance of being fashionably attired, or she may alight and walk on the avenue without creating a sensation, so much like ordinary walking costumes are the automobile outfits being made and so deceiving to any one not close enough and so deceiving to any one not close enough to feel them.

and so deceiving to any one not close enough to feel them.

Two other features in this evolution are interesting. One is the fact that special attention is now being paid to goods for summer wear. Stiff leathers and furs formerly were the only apparel available. Now there is a full line of summer woods. In leather, there are jackets and shirts and hats for women and coats and trouser coverings for men, made up of specially light kid and unlined that are about as light as woollens. Then there are linen and nongee fusters and cravenetted woollens and also a new variety of waterproof garments in gum satins and gum silks, which do not crack as the rubber coated goods do and have no offensive odor of rubber.

The other, and perhaps most interesting feature of the evolution in automobile clothing is that it has improved so greatly in every respect that persons wanting storm proof clothing for other sports, such as hunting and boating, have taken to it, and this has led to many modifications being made in automobile apparel by the different manifacturers so that the dealers in automobile clothing are now doing a much wider business and are supplying outing apparel for all sorts of sportsmen and sportswomen.

VANDERBILT RACE PROBLEM. French Club Cannot Select Team as Proposed Under Rules.

An interesting problem confronts the com-mission on the Vanderbilt cup race. The Automobile Club of France has sent a draft for \$2,500 and its declaration of the entry of five cars. The cars are not named, but the club evidently considers that it has made an entry in due form. The rules of the race require that the cars must be named and a description of them filed by May 15, when the

As it is the published intention of the French club to select its team for the Vanderbilt race by choosing the five cors that make the best showing in the elimination trisls for the Ben-nett cup race, it is obvious that it cannot comply with the rules of the race here, be-cause the Bennett elimination trials are not to be held until the life. to be held until June 15.

If the French club is to have a team in the

Vandarbilt race the commission must amend the rule requiring a description of the cars or else the French club must abandon its pro-posed method of selecting a team. It is not likely that the commission will amend its rules to accommodate the French club.

WRESTLING BOUT HANGS FIRE. Hackenschmidt Refuses to Meet Jenkins in Madison Square Garden.

There is some danger of the proposed wrestling bout between Georges Hacken-schmidt, the "Russian Lion," and Tom Jenkings petering out. When the pair were matched last week it was agreed that the bids for the contest were to be opened yesterday. C. B. Cochran, for Hackenschmidt, and Harry Pollok, for Jenkins, were on hand, and the proposals, several in number, were consid-gred. P. T. Powers offered 50 per cent. of the gross receipts for a contest in Madison Square Garden: the Grand Central Palace-management agreed to give 65 per cent., while other offers came from Coney Island, the Manhattan Casino and American League Park. The Coney Island bidders offered 60

per cent.

All the offers, after a lengthy discussion, were turned down. Cochran refused to entertain the Madison Square Garden proposition. He thought that as Hackenschmidt was the real card he was entitled to a better percentage. The Russian agreed with him, and thus the matter stands. There is to be another meeting some time this week, and if the matter is not adjusted satisfactorily the "Lion" will cut Jenkins out entirely and take on some other wrestler.

NOTES OF THE TRADE.

What's Going On in Automobile Circles. The International Motor Car Supply Company is the title of a corporation recently incorporated under the laws of the State of New York. Its main office is at 41 West Thirty third street, New York, with branches in Paris, Berlin, London, Vienna, Brussels and the principal cities in the United States, Mexico and Canada. The name of the company explains the nature of the business to be transacted, but their method will enable automo-bilists to secure supplies and parts at a more reasonable figure than has been the rule. It is the purpose of this company to handle the best prod-uct of both the foreign and the American manufacturers and constantly keep a large stock of facturers and constantly keep a large stock of parts and supplies on hand for immediate delivery in whatever city or country the demand should arise. They will be in the unique position to supply any part or supply needed by the autoist touring Europe in an American car and likewise supply the needs of those who tour America in a foreign machine. R. E. Jarrage, who has been appointed by J. F. Thomas as trainer of his racing stable of automobiles, is the promoter of the above concern automobiles, is the promoter of the above concern and expects a tremendous development of the en-terprise within the next few years on account of terprise within the next rew years on account of the growing demand for automobiles. Incidentally Jarrage said that he believed it would not be long before foreigners would be coming over here for their cars and that this belief will hasten the equip-ping of all the European offices of the company with parts and supplies of the principal American manufacturers.

"Did you ever bear of a boodoo automobile?" said Percy F. McGargee, advertising manager of the E. R. Thomas Motor Company, to a news-paper friend one day last week as both stood looklug at a handsome royal blue Thomas Flyer just leaving the paint stop of the Thomas automobile factory. Well, this machine is certainly a hoodoo. To commence with, in building the engine an emery wheel fiew to pieces, seriously injuring the mechanic. Next the tester is trying out the car on what is been builded with a street car. The automobile was uninjured, but the tester was thrown from his sent down to the freight house to good shaw. There are many visitors at the salestooms of imachine was finished and after a final tryout was sent down to the freight house to good shaw. It is nown to a train bound for indianapolis. It reached the freight house to good shaw, but he can build now to good shaw, but he can be freight house to good shaw, but he can be freight house to good shaw, but he conditions to the contract of a session are kept continually on the move demonstrating the vertous models. W. J. Hamilton, has freight car. Back to the paint lug at a handsome royai blue Thomas Flyer just leaving the paint shop of the Thomas automobile factory. "Well, this machine is certainly a hoodoo.

AUTOMOBILES

Hollander & Tangeman

"The Aristocrat of Auto Cars."

We Can Deliver AT ONCE 60 H. P. TOURING CAR 16-20 H. P. SUBURBAN

Any part of "FIAT" Cars, of whatever model, can be supplied by us ON DEMAND. We are now making deliveries of "FIAT" Cars two weeks ahead of date promised.

and 5 West 45th St. Under Selden Patent. SOLE AMERICAN AGENTS.



The price, \$2,800, includes five lamps, horn, jack and full assortment of tools and extra parts all ready for touring. Painted and striped in accordance with customer's wishes without extra charge. Arrange for

The Grandile Co. of America, Broadway, Cor. 76th St. Member Asso. Licensed Auto. Mfr., TELEPHONE DES-RIVERSIDE.

Peugeot

CHIEF POINTS OF EXCELLENCE.

Two complete and separate sets of ignition (no roadside adjustment). Automatic carburetter, controlling both air and gasoline, perfect mixture at all speeds. Positive Lubrication, Truffault Suspension, Ample road clearance, Low Center of Gravity. Unequalled economy in fuel consumption, Absolute protection from mud and dust. Perfect brakes. Licensed under Selden Patents.

Best French Workmanship and Material—the best in the World.

Peugeot began building cars in 1891. Fourteen years of experience count for much in building automobiles.

The motor is so flexible that on the high gear (direct drive) speed may be varied

from four to fifty miles per hour.

We have been able to secure only a few of these cars for quick delivery.

New Jersey's Roads and Hills offer the best possible test of an automobile, under all conditions of service. It will be to your advantage, before buying any automobile, to make an appointment and let us show you by actual demonstration how the Peugeot behaves on them. Catalogues and full particulars sent in exchange for your name and address.

AMERICAN PEUGEOT AUTOMOBILE CO., Passaic, N. J.

Sole agents for the United States.

shop it went and was rescraped and painted. Ten days later it was safely placed inside a freight car and started westward. The car in which it was shipped was sidetracked somewhere, and for days the telegraph wires burned trying to locale that hoodoo auto. Finally it was located and arrived in Indianapolis without further adventures, for in rounding a sudden turn in the road a team of borses was encountered, and to save the animals the auto was steered over an embankment, where it tipped over, throwing the occupant out. It was pretty badly scraped and the lamps broken, but the occupants were uninjured. The owner of that car sprint his winters in California and last December had his big blue Thomas Flyer shipped to San Francisco. It arrived there in good shape, but its life was short, for the second week after us arrived the great in the same of the bonus. There is no question but that the garage walls caved in, burying the early at the garage walls caved in, burying the early of the company, who has embarked in the renting business, has purchased a number of Cadillacs, while F. Lauterbach, the former Hrooklyn agent for the company, who has embarked in the renting business, has purchased a number of Cadillacs for his enterprise. The sembarked in the renting business, has purchased a number of Cadillacs for his caterbrian, who has embarked in the renting business, has purchased in the renting business

factory for repairs, and here it is reasy for his adventures. I wonder what well happen next."

One of the most unique methods of advertising has been adopted by the Standard Automobile Company. It is extremely simple, but very striking, as the recipient of one of the letters—for the scheme is nothing more or less than a series of chaity letters, presumably written by the Decavelle car—can't help but read right through. In the first of the series sent out the Decavelle car writes: "Your idea that I make America my permanent home was certainly a good one. That I say it now, after three and a halfycars, may seem strange, but really it is only lately that I have realized all it means to live in the land of the 'up to date.' I realize that my perfect integrity of construction, absolute dependability of service and complet adaptability to the needs of American users have been appreciated by the people of this country. Don't think me egotistical. I know what it has meant to the user to have back of me the absolute guerantee given me by my sponsors—I give them the credit due, but I back up the guarantee, as I will easily prove, if you will come around for a practical demonstration. Yours sincerely, Decavelle." C. F. Wyckoff, the preadent, and E. S. Partridge, the vice-president, of the Standard Auto Company, sailed for France on Tursday last to hasten up the delivery of their orders.

The success of the Truffault Hartford suspension as applied to motor vehicles has led to the company's branching out in other ways. Already they are negotiating with a trolley railroad to demonstrate the device on their cars, and it is believed that the suspension will not only add to the comfort of the passengers, but will make a big saving on the wear and tear of the delicate motors. The suspension has already been applied to several private broughams and six ton coal trucks with the most gratifying results. There is no abatement in the rush of automobiles to be equipped for the coming season. Factory space is now taken for the next ten days, and owners destring to send their cars would do well to make an appointment. Ex. Sheriff Frank D. Creamer of Brooklyn, who ordered a Royal Tourist last week, has specified to have the suspension attached.

Following in the wake of all the successful importers of foreign machines Bird & Archer of the Automobile Depot are making every effort to have a racing Corré of 30-40 horse completed in time to take part in all the leading events in this country. The Corré car is new to America, but it has caught on immensely, and purely on its merits. It came here with a reputation extending back for many years in France and it had not been here ione when news came of a Corré victory in the endurance race of March last-Paris, Biarritz, Genoa, Paris. This car is manufactured at Neully, France, and a 30-40 racer is already under construction, to represent the factory in all the principal events abroad. Aduplicate of this machine is what Bird & Archer want and they hold out considerable hope, to the many friends that have already been gained by the Corré, of having it finished in time. Thirty-one miles in forty-two minutes is pretty shifty going on the road; this is what the 16-20 horse four-cylinder Corré did last Sunday between Ossising and Yonkers, and not pressed either.

A bonus on Electrics—no one would have thought of that, but that is what the Cleveland agents of the Isaker Electric are offering to other dealers for the delivery of their orders to them. Seventy-five Electrics have been soid aiready in Cleveland, sixty eight of which were Stanhopes and the Stanhopes the cause of the bonus. There is no question but that the Electric type of automobile has its own peculiar advantages; it offers a combination of refugence, comfort and simplicity, while it is clean, odoriess and self starting, nor can it ever conflict with the gasolene automobile; each has its field and both fields are extensive. Though there has been an unprecedented run on Stanhopes and runabouts already this season, C. B. Rice, the Eastern agent of the Baker, has sold a great number of surreys for use at country residences during the summer.

The great sale of Royal Tourists a week ago raised so much interest that it is still a topic of discussion among many of the dealers. One went so far last week as to bet \$50 that Duerr couldn't show the twelve orders—the \$50 went toward Duerr's expenses to Cleveland, where he went to hurry up deliveries. Among the Royals sold this week was one to Frank D. Creamer of Brooklyn, one to Thomas Lenane. Jr. and one to a prominent cotton broker who did not want his name mentioned. Two carloads of Queens are expected this week and Duerr is also sanguine of deliveries on the new Pungs-Finch car which has caught on to the public fancy in great shape. This last is an elegant proposition for the money. Many good judges say it is the best car for the money produced anywhere in the world. It is a 22 horsepower four cylinder side entrance touring car and sells at \$1.850.

President Underwood of the Eric Railroad has purchased a Haynes model "M" for his daughter's use. This model is a light surrey type, high powered car, with double side entrance, the tonneau of which may be quickly and easily detached. The lines are very pleasing. There are two opposed cylinders under the hood, which furnish is 20 horse-power. The same shaft and roller plino on sprocket which characterize their 46 horse-power car is used, with direct drive on high gear. The car with full equipment weight only 1,500 pounds. On the high gear, power may be throttled as low as five miles and as high as forty-five miles an hour. In this model "M," with its light weight, improved driving mechanism and high power, the Haynes company have furnished a combination of remarkably good features, not the least of which is their own lever control, as simple as an electric, plenty of reserve power and smooth, noiseless running qualities.

power and smooth, noiseless running qualities.

The Manhattan Storage Company, on Cortlands street, is a good example of how "great oaks from little adorns grow." Starting in a modest way some years ago, they now occupy the buildings at 42 and 44 Cortland street, glving them a frontage on Cortlandt street of 50 feet and extending back toward Dey for a depth of 100 feet. No. 42 is the new acquisition, and is being elaborately fitted up as a salesroom for automobiles and auto supplies; accommodation for forty machines have been made. Adulf Morris of the company has closed one of the biggest deals in the history of the house, he consummated a cash transaction that placed the entire output of the Mobile Company of America in the possession of his company. Every make of picasure or business vehicle that the Mobile company manufactures is represented in the purchase.

During the past week Hollander & Tangeman,



Is America's Highest Grade Motor Car.

More Devices

That Contribute to Efficiency, Safety and Comfort Embedied in the "Thomas"

Than In Any Other Car Made.

The Safety Device To Prevent a Car from Backing Down a Hill, Originated With the Thomas.

Will guarantee delivery on limited number of 40 H. P. Cars, April 26th 50 H. P. Cars, May 10th

HARRY S. HOUPT

Broadway and 48th Street. Tel. 3523, 38th St.

AKER ELECTRIC

CHARACTER REFINEMENT

The Simplest to Run

The Safest to Use The Cheapest to Keep



THE BAKER STANHOPE

C. B. RICE

1790 Broadway, corner 58th Street, New York Phone-935 Col

AUTOMOBILES Bargain Establishment.
...iteca years in total inmediate neighborhood, with a reputation for integrity and enterprise is our best recommendation. Determined to meet and overcome competition we offer following selection overcome competition we offer following selection—among scores of others—at prices that must prove attractive. Instruction and Demonstration. Pope-Robinson, brand new, four cylinder, thirty horse (cost \$4,500), \$2,750. Whiton Touring Car, perfect running order, \$575; Rochet-Schneider, powerful (cost \$4,000), \$8,200; Mnor. Sixteen horse, four cylinder, side entrance Tonneau, top glass front, runs like a watch (cost \$8,500), \$1,500; Darracq, sixteen horse, touring car, very powerful, speedy, pink of condition (cost \$4,000), \$850; Darracq, nine horse (cost \$2,500), \$550; Peeriess Touring Car, like new (cost \$3,000), \$850; Another Peeriess, \$550; 1904 Oldsmobile, \$500; Another peeries, \$550; 1904 White Touring Car, top, like new, \$1,250; 1904 Oldsmobile, \$500; Another, \$200; Cadillac Tonneau, \$450; Thomas Touring Car, \$475; Rambier, \$575 (like new).

Three entire floors: each one whole block long!

Three entire floors; each one whole block longt WILLIS'S AUTOMOBILE EXCHANGE, 17 Park Place, through to 14 Murray.

Brand New \$4,500 Automobiles, \$2,750 A lucky purchase made this week gives us pos-ession of four BRAND NEW, four-cycle, Mercedes Pattern, Pone Reviews at 1990 Cars. session of four BRAND NEW, four-cycle, accession of four BRAND NEW, four-cycle, accession battern, Pope-Robinson \$4,500 Cars.

We offer them to make quick turn at \$2,750. Bring experts with you. The more they know, the quicker they will tell you to secure one of those fine bargains. Demonstrations given.

Willis's Automobile Exchange, 17 Park Place, N. Y.

AUTOMOBILISTS—Before buying an automobile or supplies, send for free sample copy of the leading and largest automobile journal in the world. From one issue you will get more automobile information than you can got elsewhere with a month's efforts. Write to-day. AUTOMOBILE TRA DE JOURNAL, 1213 Filbert st., Philadelphia, Pa.

GREAT AUTO DEAL

SLAUGHTER OF THE ENTIRE STOCK OF THE MOBILE COMPANY OF AMERICA.

The greatest automobile depot in New York have just closed at automobile depot in New York have just closed the largest automobile deal in the history of the world. We have just closed a cash transaction which puts us in the full possession of the entire stock of the MOBILE COMPANY OF AMERICA. Everything in the place came to us, including light Runabouts, Dos.-a-Dos, Coupes, Touring Surreys, Wagonettes, Delivery Wagons, Trucks and rapid transit Omnibuses; in fact, we have every make of pleasure or business Auto that the Mobile Company of America turned out, all must go at once. A chance for dealers as well as the public, as we are determined that every Auto must be sold at once. A the "upset price" we paid for the entire stock we got these cars for a mere trifle. You can have them for almost what they cost us.

FORMER PRICES, \$400 to \$1,000.

The difference between our prices and those asked by the Mobile Company of America abows how startling are the reductions.

SPECIAL SALE OF ENGINES AND PARTS. Included in our purchase from the Mobile Company of America abows how startling are the reductions.

SPECIAL SALE OF ENGINES AND PARTS. Included in our purchase from the Mobile Company of America is \$50,000 worth of Engines, Bollers, Parts, Bodies, Tires, Lamps, Horms, tons of Iron and Steel, thousands of dollars' worth of Leather used for covers, bolts of Cloth for trimmings. Cushions and everything needed for an auto. If you desire a special built Car we can furnish everything needed for a built car we can furnish everything needed for an auto. This SPECIAL SALE

will take place only at our new downtown auto mobile and auto supplies branch. Remember place and date. Sale opered on Saturday, April 15, at M. A. Manhattan Storage Co.

New Downtown Automobile Branch.

42, 44 Cortland Street.

42, 44 Cortlandt Street.

FOR SALE-12, 16 horse power Decauville side entrance car, in first class condition; full set lamps, two extra tires, one never used; best of reasons for seiling; a bargain, ELBERT TAPPEN, Oyster Bay, L. I., Telephone 15J.

AUTOMOBILES

ALTOMOBILES.

these Cadillac Runabouts

if there is a better auto-

mobile investment for \$750. If he does not

The Car of Simplest Control



NY Woman can drive a "Winton" the first time she tries. Because it is as simple to run as a sewing machine.

Everything that could inspire nervousness has been cut out of it.

She can start it speeding up to 60 miles an hour with the same foot she might run a sewing machine with.

She simply presses that foot on a spring pedal for Speed. She can slow that Speed down to

four miles an hour, by simply lightening her foot pressure, on the same Isn't that easy to remember and

hard to forget? The Winton Car is as sensitive to Control as a well-trained horse, and ten times as reliable.

Because, the horse might get scared at sight of a Motor-car, but the Winton can't get scared nor get tired.

No car in the world is so simply and reliably controlled. This is one reason who no car is so well adapted to be driven by Women as "The Winton of 1905. "

There are seven other reasons why, but Winton positive Air-Control is the best of all.

Let us explain how and why this Winton Control operates so promptly and infallibly. Demonstration upon



ALL FIVE MODELS. Model C, 16-20 H. P., \$1,800

24-30 H. P., \$2,500 Model B. 40-50 H. P., \$3,500 Model A. Limousine, 24-30 H. P., \$3,500 Limousine, 40-50 H. P., \$4,500

The Winton Motor Carriage Co.

Broadway & 54th St., New York.



STANDARD OF VALUE.

It is not the first mile that demonstrates a car's qualities, but the ten thousandth and first. We have one 18-24 and one 12-16 HP 1904 model secondhand which we guarantee for 365 days-which goes to prove

"THAT DECAUVILLE CAR" is the dependable car.

NOTE-This is a full guarantee for SECOND year. Decauville Automobile Company

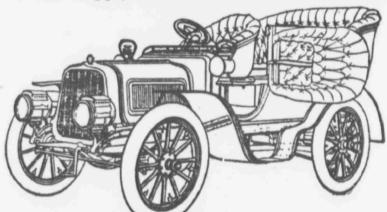
Standard Automobile Company of New York, Sole U. S. Agent,

136 West 38th Street. Telephone 476-38th St

Full line of Decauville parts always on hand.

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We Can Supply ALL Your Automobile Wants



POPE-TOLEDO, 30 H. P., Front Entrance, \$3200. WONDERFUL BARGAIN FOR IMMEDIATE DELIVERY. Other Models:

Pope-Toledos . . . \$2800 to \$6000 | Pope-Tribunes \$560 and \$800 | Pope-Hartfords . . . \$1000 and \$1600 | Pope-Waverley Electrics . \$850 to \$2250 POPE MANUFACTURING CO.,

Garage and Salesroom. . . Broadway and 55th St.

RICHARD-BRASIER Gordon Bennett Cup Winner 1904

We have 4-cylinder 16-H. P. models for immediate delivery. We have 20-H. P. and 30-H. P. models for May delivery. We have one 50-H. P. model for June delivery.

Duplicate Parts Carried in Stock.

AGENTS & IMPORTERS, ED. KAMPMANN & COMPANY, PARIS.

U. S. SALES AGENT, E. B. GALLAHER, 141 WEST 55TH ST., N. Y